

Landlord Services



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Landlord Services

Every Landlord has different needs, therefore we offer different levels of service depending on how hands on and involved you would like to be as a landlord. Please find our full list of services and what is included in each. We can also tailor a package to suit your needs if required. We are proud members of The Property Ombudsman (Independent Redress Scheme) and we are covered by ARLA. Letting agents displaying the ARLA Propertymark logo are part of a ARLA Scheme which ensures that they are protecting their clients monies.

SERVICE	TENANT FIND	LET ONLY	RENT COLLECTION	FULLY MANAGED	FULLY MANAGED PLUS
Setup Fee	£600	1 MONTH'S RENT**	£600	£360	£360
Monthly Fee	N/A	N/A	10%	13%	16%
No Let No Fee!	✓	✓	✓	✓	✓
Property Appraisal & Rental Valuation	✓	✓	✓	✓	✓
Database of Potential Tenants	✓	✓	✓	✓	✓
Property Photography, Floorplan & Marketing	✓	✓	✓	✓	✓
Accompanied Viewings & Feedback	✓	✓	✓	✓	✓
Tenant Referencing	✓	✓	✓	✓	✓
Tenancy Agreement	£180	✓	✓	✓	✓
Deposit & Rent in Advance		✓	✓	✓	✓
Tenancy Deposit Scheme Registration*		✓	✓	✓	✓
Updating Utility Suppliers		✓	✓	✓	✓
Inventory & Schedule of Condition*		✓	✓	✓	✓
Tenant Check in		✓	✓	✓	✓
Tenants' Liability Insurance Offered		✓	✓	✓	✓
Rent Reconciliation 5 Days a Week			✓	✓	✓
Dealing with Rent Arrears*			✓	✓	✓
Annual Portfolio Review			✓	✓	✓
Managing Your Legal Safety Requirements				✓	✓
Biannual Property Visits*				✓	✓
24/7 Tenant Maintenance Reporting Portal				✓	✓
Serving Section Notices				✓	✓
Full Check Out*				✓	✓
End Of Tenancy Report Reconciliation				✓	✓
Rental Increase Negotiation				✓	✓
Tenancy Renewal					✓
Landlord Legal Support					✓
Boosted Social Media Advertising					✓
Landlord Rent Guarantee ***			4%	4%	✓

All of our fees listed are inclusive of VAT. *Additional service where a charge may apply. **Subject to a minimum fee of £800

*** Charge based on a percentage of the annual rent



No Let No Fee!

We offer an All-Inclusive Service with **no hidden fees** and will only charge you a fee once we have found you a suitable tenant.

Property Appraisal and Rental Valuation

Our valuer will go to your property and use local comparable data and recent lets in the area. We will look at rental yields for similar properties in a similar condition and advise on the best marketing price and expected returns that will be achievable.

Database of potential tenants

We have a large database of potential tenants that are registered looking for properties in the local area. Once we have confirmed the details of your property we will go through and find suitable matches and contact them first to find out if they would be interested in viewing.

Property Marketing and Advertising

We will market your property across the major property portals with the widest audience.

We will produce a detailed set of particulars including high quality photography, and room descriptions. Our team of local lettings specialists will match your property to our database of potential tenants including families, couples and young professionals.

Accompanied Viewings & Feedback

Our friendly and professional team will show prospective tenants around your property and will point out the key features to maximise its appeal. We will carry out block viewings if necessary and all to fit around a time that suits you.

Tenant Referencing

Having confidence in your tenant is critical and in partnership with Let Alliance, we will conduct a reference which includes;

Electoral roll verification, a full adverse credit check, CCJs/Bankruptcy Orders/IVAs check on all addresses, income verification including employers, Accountants and pension providers as required, previous and current landlords. Also to include a Right to rent check as part of our mutual requirement under the Immigrations Act.

Tenancy Agreement

Once we have successfully referenced your prospective tenants we will begin to draw up a tenancy agreement. Our agreements are continuously updated to the latest legislation to protect you and your property. We use the latest digital signature technology to speed up the process and to make it easier for you to manage your agreements.

Deposit and Rent in Advance

We offer Traditional Deposit Schemes and Nil Deposit Schemes to our landlords and tenants. We will take deposit (if applicable) and the first months rent in advance of the tenant checking in to the property.

Deposit Registered with Approved Scheme

It is a legal requirement to protect a tenancy deposit taken for an assured shorthold tenancy by holding them within an approved Tenancy Deposit Protection Scheme for the duration of a tenancy. We will register your deposit within the specified timeframe and provide tenants with the prescribed information they require explaining how their money is protected.

Contacting Utility Suppliers & Void Cover

We will inform all utility providers and inform them of meter readings and move in dates to make sure accounts are allocated to the correct person. We will also contact the local council tax department to let them know who is moving in. We will include all the meter reading information on our detailed schedule of condition.

We can also cover you for energy void periods through one of our partner firms, who will make sure that your tenant gets the best local deal for them and that you don't get any bills in vacant periods.

Inventory and Schedule of Condition

Before moving your tenant in we will produce a full inventory with photographs and schedule of condition. This document will be very important in providing evidence of the condition of your property at the beginning of the tenancy so will be crucial in resolving disputes at the end of the tenancy. We will make sure that the tenant has seen and approved the inventory and can provide you with a copy on request.

Tenant Check in

On the day of move in, we will hand over the keys and all of the relevant legal documents including AST and inventory and make sure that everything goes smoothly.

Rent Processed 5 Days a Week

We know how important it is to receive your rent on time. We will process your rent 5 days a week.

Rental Increase Negotiations

We monitor the Rental Price Index and the Local Market Rents closely so when the tenancy agreement fixed period is coming to an end, we will discuss with you the possibility of an increase in the rent.

Tenancy Renewals

In advance of the tenancy end date, we will contact you and the tenant regarding a potential renewal. If you would like us to enter into negotiations with the tenant to extend the term, we can agree and provide a new Tenancy Agreement for the agreed fixed term.

Dealing with Rent Arrears

We will deal with any late or non-payment of rents when they occur from the first day, or the necessary notices are served and vacant possession is gained. We know that good tenants can have changes to their situation that are unforeseeable and that is why we have our industry leading Rent Guarantee. See below for more details.

Annual Portfolio Review

We will make sure you are getting the most out of your portfolio whether you have 1 property or 30. We will work with you to understand what your goals and budget are and help to advise you on the best way to achieve that. Through our relationship with Mortgage Advice Bureau we can make sure that your portfolio is financed as efficiently as possible.

Property Visits

We know how important it is to protect your investment. That is why we will make regular inspections to your property, and we will use the original inventory document as the start point. We will visit the property, make notes of any material changes to the property and report back to you once we have been with a full report. Further visits can be arranged on request*.

24/7 Tenant Maintenance Reporting Portal

To make sure your property is kept in the best condition possible it is important that we react to maintenance issues as quickly as possible. We have invested in a 24/7 online repair reporting portal to help protect your property around the clock and save you money. Tenants can report issues any time of day or night and it will offer helpful advice depending on what the issue is. Our local property managers are on hand to deal with these issues for you when they come in and they will liaise with you if maintenance work is required. Including gaining contractor quotes, booking them in with the tenants and checking that the works have been completed to your satisfaction.

Serving Section Notices

Navigating the legal and compliance maze of lettings can be complicated but we are here to help you every step of the way. We will make sure that all section notices are dealt with correctly and in a timely manner if necessary.

Full check out

At the end of the tenancy we will revisit your property and do a final inspection and check it against the original inventory. We will take all the meter readings and produce a report. We will collect all the keys and then contact you to review our findings.

Deposit Dispute Resolution

We will discuss any potential deposit deductions with you and your tenant and if you reach agreement we will keep back any monies required to complete necessary work and send the remaining deposit to the tenant. If an agreement can't be reached we will work with the Alternative Dispute Resolution to assist in resolving any disputes as swiftly as possible.

Managing your legal safety requirements

We will ensure your property is up to date with gas safety certificates, legionella risk assessments, and electrical checks where appropriate. There are other requirements dependent on your property and we are here to make sure you comply with all the ones that are relevant. We will check all fire alarms have been tested and that you have the correct licenses. Keeping your property and your tenants safe.

Premium property listings on leading portals

To make sure your property is seen by even more tenants we will upgrade your Rightmove listing to a premium listing. This drives an increased click through rate, getting your property seen by more potential tenants. More interest can result in an increased rent for you.*

Boosted Social Media Video Advertising

We will shoot a short selfie style video outside your property to show off the kerb appeal. We will then upload it to Instagram and boost on Facebook to a demographic of 1,000s of local people. We have found that this is a great way of creating a buzz and generating a lot of interest for new homes to the market.*

Landlords Rent Guarantee

When tenants can't or won't pay, you are protected from rent arrears and tenancy breaches. Relax in the knowledge that your rent is protected and you will not be out of pocket. From the first month of arrears we will pay rent monthly, as per the rent amount on the tenancy agreement, until vacant possession is gained including the legal costs.

Clever questions to ask your lettings agent

Before instructing any agent to let your property, make sure you are happy with their answers to the following questions:

01. Are you a member of an approved scheme? and have Client Money Protection?
02. What Tenancy Deposit Schemes do you offer?
03. How do you market my property to find the right tenant?
04. Do you have a database of active tenants?
05. How do I choose the right tenant?
06. How will you ensure my property is compliant with all safety regulations?
07. What happens with my tenant's deposit?
08. Do you conduct photographic periodic visits?
09. Do you conduct rent reviews on my property?
10. Do you offer nil excess Rent & Legal protection?



 4.98 Google Reviews*



*Correct at the time of printing 08/2024. based on combined customer reviews for the Stamford, Oakham, Bourne, Peterborough and Melton Mowbray branches.



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expert.

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